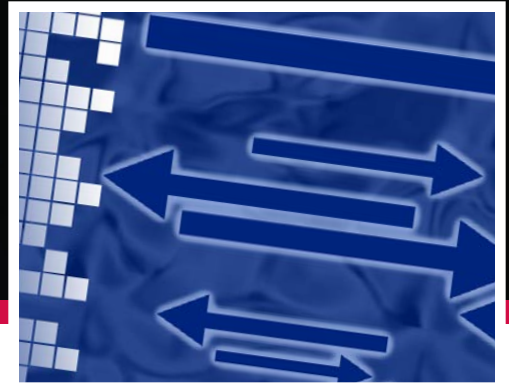


Recent Technology Investments Broaden Cooper Power Systems' Range of Capabilities

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Of the many challenges that the utility industry faces today, improving system reliability and lowering the cost of energy delivery require constant investment. Cooper Power Systems' mission is to provide our customers with products and services that make that possible. To further this mission, Cooper Power Systems recently made two key technology investments by acquiring Cannon Technologies, Inc., and in signing an exclusive license agreement with Sensus Metering Systems.



Cannon Technologies, Inc.

Cannon Technologies is a well-respected provider of software and communications for distribution automation, load management and automatic metering by electrical utilities. This acquisition enables Cooper Power Systems to provide customers with comprehensive solutions—from the meter to the control room.

Cannon Technologies serves more than 400 utility customers in North America with automation technologies. Cannon's Yukon® Advanced Energy Services software provides a scalable

platform for remotely reading meters, controlling peak load, managing power, and monitoring substation and distribution system assets. The company's Yukon software communicates to endpoint devices at utilities of all sizes.

Cooper Power Systems has long been a provider of automated product solutions to energy marketplaces worldwide. The addition of Cannon's personnel, who are focused on software and hardware development for communication enabled metering, control and equipment monitoring solutions, establishes Cooper as a fully integrated, leading supplier of these products and services. In addition, Cannon brings a variety of new products to Cooper, including load management devices, remote meter-reading modules, communicating capacitor controls and substation equipment sensors.

One of the best ways to understand the capabilities that Cannon brings to electrical utilities is seen in the types of solutions for which the Yukon platform is used. Yukon is Cannon's name for its scalable, real-time Microsoft® Windows®-based multi-tasking software platform. Yukon is sold for stand-alone applications, as an enterprise-wide application server for intra-company use, or as a platform for providing Application Service Provider (ASP) services to other energy providers.

The following applications are examples of the power of Yukon:

- The Meter Data Collection Server application automatically gathers, stores and distributes information from power meters — supporting billing, analysis, time-based rates, and other advanced functions.
- The Demand Response Server application provides the tools necessary for a utility to implement and operate a load management service, including load control receivers and communication-capable thermostats.
- The eSubstation™ Server application provides intelligent substation monitoring and predictive maintenance by presenting utilities with real-time views of their substation equipment, status, energy information and monitoring of critical substation equipment. This application also provides the ability to integrate remote video surveillance for fast visual access to remote substations during an event.
- The Internet Consumer Access Portal allows a utility to offer its residential and business consumers Internet web access to control on-premise equipment and view data collected by Yukon applications.



- The Capacitor Control Server application implements a centralized power factor management system, optimizing power factor around the clock.

“Cooper is one of the world’s most respected companies in the utility industry, and we share a common dedication to helping utilities optimize energy delivery, both of which were key to our decision to join forces with the company,” said Cannon Technologies Founder and Chief Executive Officer Ed Cannon. “Since the day we founded Cannon Technologies 20 years ago, our passion has been to help utilities better manage assets and improve system reliability. Cooper shares this vision, and together we will generate smart-utility solutions to deliver power reliably around the world.”

Founders Ed Cannon and Joel Cannon will continue to lead the business, which will operate as part of Cooper Power Systems.

Sensus Metering Systems

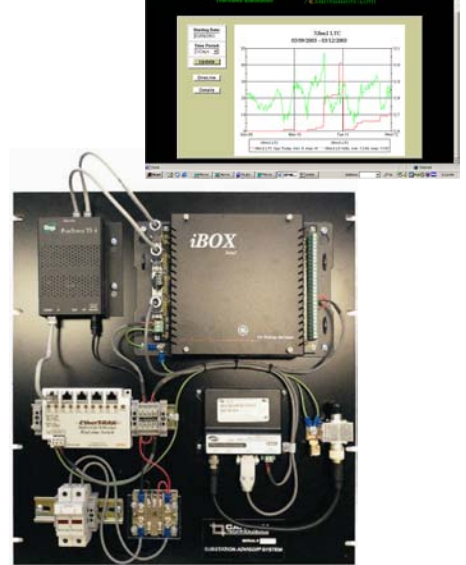
Cooper Power Systems signed an exclusive license agreement with Sensus Metering Systems. Under the terms of the agreement, Cooper will integrate Sensus Metering Systems’ FlexNet® advanced communications technology into its products to help electric utilities improve productivity, enhance reliability and reduce the cost of delivering power. The license provides Cooper with capabilities to use, market and sell the FlexNet Advanced Metering Infrastructure (AMI) radio communications technologies for transmission and distribution applications.

Sensus’ FlexNet AMI is a unique, fault tolerant, wide-area network designed for interference-free, two-way interval

data communication ideal for metering infrastructure, load control and other distributed electric power system applications.

FlexNet is an excellent addition to Cannon’s long list of supported public and private communications networks. The combination provides Cooper the opportunity to offer a broad range of telecommunications options that allows customers to pick the best fit for their automation and control needs.

Powered by  Yukon®



A Technological Synergy

These recent key technology investments—combined with Cooper’s existing state-of-the-art product offerings—make it possible for Cooper Power Systems to now offer our customers complete energy automation solutions.

Cannon Technologies has shown great expertise in transmitting information via Power Line Carrier (PLC) technology—a technology ideally suited for rural environments. The Yukon software platform, which acts as the engine behind most of Cannon’s distribution and substation automation, and equipment monitoring solutions, will support and integrate a number of communication options seamlessly, including Sensus’ FlexNet data feed.

These recent investments enable Cooper to dramatically increase the scope and reach of the solutions that can be offered to the industry and allow customers to leverage their software platform investment.

Cooper Power Systems’ priorities are determined by the utility industry. New product and solution development efforts continue to be in concert with helping our customers achieve their ever-changing goals. ■

